# EANCOM<sup>®</sup> 2002 S3

# SLSRPT

# Sales data report message

# Edition 2016

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#### 1. Introduction

Status	
MESSAGE TYPE	: SLSRPT
REFERENCE DIRECTORY	: D.01B
EANCOM <sup>®</sup> SUBSET VERSION	: 007

#### Definition

A message enabling companies to exchange or report electronically, basic sales data related to products or services, including the corresponding location, time period, product identification, pricing and quantity information. It enables the recipient to process the information automatically and use it for production, marketing or statistical purposes.

#### Principles

The message relates either to a seller (with one or more outlets) and a supplier, headquarters, coordination or distribution centre or from a headquarters, coordination or distribution centre compiling information on its sales outlets and providing the data for statistical analysis to a third party, such as a marketing institute.

It allows the recipient to know for a specific product the:

- Location of the sale
- Period in which it was sold
- Product identification
- Product selling price, quantity and value of the sales
- Additional identification of the products such as promotional flags, product group or family identification and internal identification numbers
- Periodical Turnover of a specified location
- Global specified product sales, i.e. total sales of a product in all locations

Though the message is location driven, it is conceivable that the recipient can process the data to derive information based on other variables such as a specific product and all its related sales locations or weekly turnover category and all the related locations.

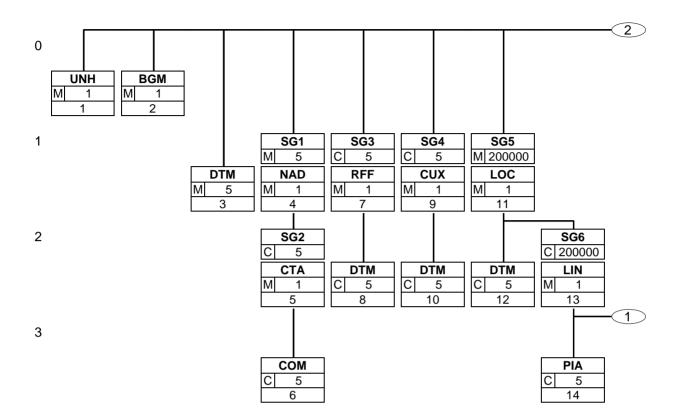
Due to the high volume of data that will be usually transmitted in the Sales Data Report message, it is highly recommended to only use codes for products and locations.

Irrespective of the sophistication of the sales data processing and trade partner agreements, the message should never be used to replace business transactions such as Purchase Orders, Delivery Schedules or Inventory Reports.

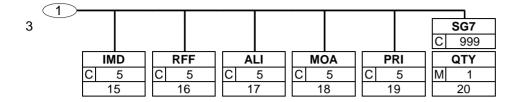
### 2. Message Structure Chart

	Sales Fore	cast	Rep	ort Heading Se	ection
	UNH	1	Μ	1	- Message header
	BGM	2	Μ	1	- Beginning of message
	DTM	3	М	5	- Date/time/period
	_SG1		Μ	5	- NAD-SG2
	NAD	4	Μ	1	- Name and address
	_SG2		С	5	- CTA-COM
	СТА	5	Μ	1	<ul> <li>Contact information</li> </ul>
	_COM	6	С	5	<ul> <li>Communication contact</li> </ul>
r	_SG3		С	5	- RFF-DTM
	RFF	7	Μ	1	- Reference
	_DTM	8	С	5	- Date/time/period
	_SG4		С	5	- CUX-DTM
	CUX	9	Μ	1	- Currencies
	_DTM	10	С	5	- Date/time/period
	Sales Fore	cast	Rep	ort Detail Secti	ion
<b></b>	_SG5		М	200000	- LOC-DTM-SG6
	LOC	11	Μ	1	- Place/location identification
	DTM	12	С	5	- Date/time/period
r	_SG6		С	200000	- LIN-PIA-IMD-RFF-ALI-MOA-PRI-SG7
	LIN	13	Μ	1	- Line item
	PIA	14	С	5	<ul> <li>Additional product id</li> </ul>
	IMD	15	С	5	- Item description
	RFF	16	С	5	- Reference
	ALI	17	С	5	<ul> <li>Additional information</li> </ul>
	MOA	18	С	5	<ul> <li>Monetary amount</li> </ul>
	PRI	19	С	5	- Price details
	_SG7		С	999	- QTY
Ш	_QTY	20	М	1	- Quantity
	Sales Fore	cast	Rep	ort Summary S	Section
	UNT	21	М	1	- Message trailer

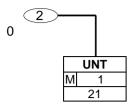
### 3. Branching Diagram



### 3. Branching Diagram



### 3. Branching Diagram



#### 4. Segments Description

#### Sales Forecast Report Heading Section

UNH	- M	1	- Message header
			This segment is used to head, identify and specify a message.
BGM	- M	1	- Beginning of message
			This segment is used to indicate the type and function of a message and to transmit the identifying number.
DTM	- M	5	- Date/time/period
			This segment is used to specify the date or period of the Sales Forecast.
SG1	- M	5	- NAD-SG2
			A group of segments identifying the parties with associated information.
NAD	- M	1	- Name and address
			This segment is used to identify the trading parties involved in the Sales Data forecasting process. Identification of the sender and receiver of the report is mandatory. These parties may be different from those specified in UNB.
SG2	- C	5	- CTA-COM
			A group of segments giving contact details of the specific person or department within the party identified in the NAD segment.
СТА	- M	1	- Contact information
			This segment is used to identify the department and person within the party specified in the NAD segment.
COM	- C	5	- Communication contact
			This segment is used to identify the communications number and the type of communications used for the person or department identified in the CTA segment.
SG3	- C	5	- RFF-DTM
			A group of segments giving references and, where necessary, their dates, relating to the whole message, e.g. contract number.
RFF	- M	1	- Reference
			This segment is used to specify references which relates to the complete sales forecast report message.
DTM	- C	5	- Date/time/period
			This segment is used to specify dates relating to the references given in the preceding RFF segment.
SG4	- C	5	- CUX-DTM
CUX	М	1	A group of segments specifying the currencies and related dates/periods valid for the whole sales forecast message. - Currencies
COX	- 111	1	
	-	_	This segment is used to specify the currency in which the prices in the Sales Forecast are quoted.
DTM	- C	5	- Date/time/period
			This segment is used to specify the date on which the rate of exchange was quoted.

#### **Sales Forecast Report Detail Section**

#### SG5 - M 200000 - LOC-DTM-SG6

A group of segments providing details of the location for which forecasted sales are being reported and the period or sub-period during which the sales will take place. There must be at least one occurrence of Segment group 5 within a sales forecast message.

#### 4. Segments Description

LOC	- M	1	- Place/location identification
			This segment is used to identify the location where the sales are forecasted to take place. The LOC segment is the trigger segment for the Sales Forecast Report detail section. There must always be at least one occurrence of the LOC segment in the sales forecast report.
DTM	- C	5	- Date/time/period
			This segment is used to indicate the date or period of forecasted sales for the items which follow in the LIN sub-group (Group 6). The DTM segment can be used to specify sub-periods such as weekly sales within a monthly sales forecast report.
SG6	- C	200000	- LIN-PIA-IMD-RFF-ALI-MOA-PRI-SG7
LIN	- M	1	A group of segments providing details per location and period of the individual products to be sold in terms of product family or group, planned promotional flags, total forecast sale monetary amount and planned sale price. - Line item
			This segment is used to identify the product whose sales are being forecasted.
PIA	- C	5	- Additional product id
			This segment is used to specify additional item identification codes such as a buyers, or sellers, item number.
IMD	- C	5	- Item description
			This segment is used to describe the current line item.
RFF	- C	5	- Reference
			This segment is used to specify any references which are applicable to the line item only.
ALI	- C	5	- Additional information
			This segment is used to specify any special conditions related to the current line item. Any promotions planned to be in effect when the product is to be sold can be specified in this segment.
MOA	- C	5	- Monetary amount
			This segment is used to indicate the value of the forecasted sales for the current line item for the period being forecasted.
PRI	- C	5	- Price details
			This segment is used to indicate the price at which the current line item will be sold.
SG7	- C	999	- QTY
QTY	- M	1	A group of segments identifying the quantity to be sold. - Quantity
			This segment is used to specify quantities related to the current line item.

### Sales Forecast Report Summary Section

UNT - M 1 - Message trailer

This segment is a mandatory UN/EDIFACT segment. It must always be the last segment in the message.

#### 5. Segments Layout

This section describes each segment used in the EANCOM<sup>®</sup> Sales data report message. The original EDIFACT segment layout is listed. The appropriate comments relevant to the EANCOM<sup>®</sup> subset are indicated.

#### Notes:

- 1. The segments are presented in the sequence in which they appear in the message. The segment or segment group tag is followed by the (M)andatory / (C)onditional indicator, the maximum number of occurrences and the segment description.
- 2. Reading from left to right, in column one, the data element tags and descriptions are shown, followed by in the second column the EDIFACT status (M or C), the field format, and the picture of the data elements. These first pieces of information constitute the original EDIFACT segment layout.

Following the EDIFACT information, EANCOM<sup>®</sup> specific information is provided in the third, fourth, and fifth columns. In the third column a status indicator for the use of (C)onditional EDIFACT data elements (see 2.1 through 2.3 below), in the fourth column the restricted indicator (see point 3 on the following page), and in the fifth column notes and code values used for specific data elements in the message.

- 2.1 (M)andatory data elements in EDIFACT segments retain their status in EANCOM<sup>®</sup>.
- 2.2 Additionally, there are five types of status for data elements with a (C)onditional EDIFACT status, whether for simple, component or composite data elements. These are listed below and can be identified when relevant by the following abbreviations:

- REQUIRED	R	Indicates that the entity is required and must be sent.
- ADVISED	Α	Indicates that the entity is advised or recommended.
- DEPENDENT	D	Indicates that the entity must be sent in certain conditions, as defined by the relevant explanatory note.
- OPTIONAL	0	Indicates that the entity is optional and may be sent at the discretion of the user.
- NOT USED	Ν	Indicates that the entity is not used and should be omitted.

- 2.3 If a composite is flagged as **N**, **NOT USED**, all data elements within that composite will have blank status indicators assigned to them.
- 3. Status indicators detailed in the fourth column which directly relate to the code values detailed in the fifth **column** may have two values:

- RESTRICTED	*	A data element marked with an asterisk (*) in the fourth column indicates that the listed codes in column five are the only codes available for use with this data element, in this segment, in this message.
- OPEN		All data elements where coded representation of data is possible and a restricted set of code values is not indicated are open (no asterisk in fourth column). The available codes are listed in the EANCOM <sup>®</sup> Data Elements and Code Sets Directory. Code values may be given as examples or there may be a note on the format

4. Different colours are used for the code values in the segment details: restricted codes are in red and open codes in blue.

or type of code to be used.

### 5. Segments Layout

Segment number: 1

UNH Function	- M 1 - Messag				
	, identify and specify a message.				
To neau	, identify and specify a message.		001	*	Desistation
		EDIFACT		~	Description
0062	Message reference number	M an14	Μ		Senders unique message reference. Sequence numbers of messages in the interchange, DE 0062 in the UNT will have the same value. Generated by the sender.
S009	MESSAGE IDENTIFIER	М	М		
0065	Message type	Man6	М	*	SLSFCT = Sales forecast message
0052	Message version number	Man3	М	*	D = Draft version/UN/EDIFACT Directory
0054	Message release number	Man3	М	*	01B = Release 2001 - B
0051	Controlling agency	Man2	М	*	UN = UN/CEFACT
0057	Association assigned code	C an6	R	*	EAN006 = GS1 version control number (GS1 Permanent Code) Indicates that the message is an EANCOM version 006 of the Sales Forecast.
0068	Common access reference	C an35	Ν		
S010	STATUS OF THE TRANSFER	С	N		
0070	Sequence of transfers	M n2			
0073	First and last transfer	C al			

This segment is used to head, identify and specify a message.

DE's 0065, 0052, and 0054: Indicate that the message is a Sales Forecast based on the EDIFACT D.01B directory.

Example: UNH+ME000001+SLSFCT:D:01B:UN:EAN006'

### 5. Segments Layout

Segment number: 2

BGM	- M 1 - Beginnin	g of message						
Function	n:							
To indicate the type and function of a message and to transmit the identifying number.								
		EDIFACT	GS1	*	Description			
C002	DOCUMENT/MESSAGE NAME	С	R					
1001	Document name code	C an3	R	*	72E = Sales forecast report (GS1 Temporary Code)			
1131	Code list identification code	C an17	Ν					
3055	Code list responsible agency code	C an3	R	*	$9 = \mathbf{GS1}$			
1000	Document name	C an35	0					
C106	DOCUMENT/MESSAGE IDENTIFICATION	С	R					
1004	Document identifier	C an35	R		Sales forecast number assigned by the document sender. For global unique identification of documents Global Document Type Identifier (GDTI) is available.			
1056	Version identifier	C an9	Ν					
1060	Revision identifier	C an6	N	Ì				

#### EANCOM® 2002 S3 Part II SLSFCT

## Sales forecast message

1225	Message function code	C an3	R	*	<ul> <li>1 = Cancellation</li> <li>2 = Addition</li> <li>5 = Replace</li> <li>6 = Confirmation</li> <li>9 = Original</li> </ul> The message function, coded is a critical data element in this segment. It applies to all data indicated in the message. The following definitions apply for the restricted codes: <ul> <li>1 = Cancellation - This code is used to cancel a previously sent Sales Forecast. Only the mandatory segments in the message need to be re-transmitted and at least two repetitions of the NAD segment identifying the sender and receiver of the message. A new Sales Forecast number and date of generation</li> </ul>
					of sales for products which were omitted in error in the original transmission of the message. The original sales forecast number to which data is being added must be respecified in DE 1004 and only the added products need to be transmitted. 5 = Replace - This code is used to cancel and replace a previously sent Sales Forecast with data transmitted in the current message. The Sales Forecast number
					in this segment will provide a new reference for the forecast replacing a previously transmission. The RFF-DTM segment group (Group 03) will refer to the Sales Forecast which is being cancelled. 6 = Confirmation - This code is used to re-submit or re-send a copy of a previously sent Sales Forecast,

### 5. Segments Layout

#### Segment number: 2

		EDIFACT	GS1	*	Description
					for confirmation purposes. The Sales Forecast number and date will be the same as those used for the previous message being confirmed (DE 0062 in the UNH segment can be used to identify the last valid version of the message). 9 = Original - An original transmission of a sales forecast report.
4343	Response type code	C an3	N		

Segment Notes:

This segment is used to indicate the type and function of a message and to transmit the identifying number. All references other than the document number DE 1004 are in the RFF segment (segment group 3).

Example: BGM+72E::9+SDR1568+9'

### 5. Segments Layout

Segment number: 3

DTM	DTM - M 5 - Date/time/period						
Function	Function:						
To spec	ify date, and/or time, or period.						
		EDIFACT	GS1	*	Description		
C507	DATE/TIME/PERIOD	М	Μ				
2005	Date or time or period function code qualifier	M an3	М	*	<ul> <li>137 = Document/message date/time</li> <li>194 = Start date/time</li> <li>206 = End date/time</li> <li>273 = Validity period</li> </ul>		
2380	Date or time or period value	C an35	R				
2379	Date or time or period format code	C an3	R		102 = CCYYMMDD 203 = CCYYMMDDHHMM 718 = CCYYMMDD-CCYYMMDD		
Segment Notes: This segment is used to specify the date or period of the Sales Forecast. DE 2005: Identification of the 'Document/message date/time' (code value 137) is mandatory in an EANCOM message. Example:							
	DTM+137:20021105:102' The sales forecast report is dated the 5th November 2002.						
	273:2002010120020131:718' es forecast report is valid from the 1	st of January	to the	e 31	1st of January 2002.		

SG1	- M 5 - NAD-SG	2			
NAD	- M 1 - Name and	d address			
Function	n:				
		ted function,	either	by	C082 only and/or unstructured by C058 or
structure	ed by C080 thru 3207.		001	*	D
2025		EDIFACT		*	Description
3035	Party function code qualifier	M an3	Μ		CO = Corporate office FR = Message from MR = Message recipient SE = Seller SN = Store number SR = Supplier's agent/representative SU = Supplier
C082	PARTY IDENTIFICATION DETAILS	С	A		
3039	Party identifier	M an35	М		For the identification of parties it is recommended to use GLN - Format n13.
1131	Code list identification code	C an17	Ν		
3055	Code list responsible agency code	C an3	R	*	$9 = \mathbf{GS1}$
C058	NAME AND ADDRESS	С	0		This composite may only be used to fulfill the requirements of directive 2003/58/EC, article 4.
3124	Name and address description	M an35	Μ		
3124	Name and address description	C an35	0		
3124	Name and address description	C an35	0		
3124	Name and address description	C an35	0		
3124	Name and address description	C an35	0		
C080	PARTY NAME	С	D		
3036	Party name	M an35	Μ		Party Name in clear text.
3036	Party name	C an35	0		
3036	Party name	C an35	0		
3036	Party name	C an35	0		
3036	Party name	C an35	0		
3045	Party name format code	C an3	0		
C059	STREET	С	D		
3042	Street and number or post office box identifier	M an35	M		Building Name/Number and Street Name
3042	Street and number or post office box identifier	C an35	0		
3042	Street and number or post office box identifier	C an35	0		
3042	Street and number or post office box identifier	C an35	0		
3164	City name	C an35	D		City/Town name, clear text.
C819	COUNTRY SUB-ENTITY DETAILS	С	D		

#### 5. Segments Layout

Segment number: 4

		EDIFACT	GS1	*	Description
3229	Country sub-entity name code	C an9	0		
1131	Code list identification code	C an17	0		
3055	Code list responsible agency code	C an3	0		
3228	Country sub-entity name	C an70	0		County/State, clear text.
3251	Postal identification code	C an17	D		Postal Code.
3207	Country name code	C an3	D		ISO 3166 two alpha code

Segment Notes:

This segment is used to identify the trading parties involved in the Sales Data forecasting process. Identification of the sender and receiver of the report is mandatory. These parties may be different from those specified in UNB.

Example: NAD+SE+5412345000013::9' NAD+CO+5412345000020::9' NAD+SU+7591234123458::9'

Dependency Notes:

The following composites and data elements are only used when a coded name and address can not be used. The affected composites and data elements are as follows:

C080 - C059 - 3164 - C819 - 3251 - 3207

### 5. Segments Layout

	- M	5 - NAD-SO	G2	2						
SG2	- C	5 - CTA-CO	COM							
СТА	- M 1 - Contact information									
Function	1:									
To ident	ify a person or a o	lepartment to w	whom communio	cation	ı sh	ould be directed.				
			EDIFACT	GS1	*	Description				
3139	Contact function	code	C an3	R		SA = Sales administration SR = Sales representative or department				
C056	DEPARTMENT EMPLOYEE DI		С	0						
3413	Department or e name code	mployee	C an17	0						
3412	Department or e name	mployee	C an35	0						
	t Notes:									

Example: CTA+SA+:R BOSQUET'

<b>SG1</b> - M 5 - NAD-SG2							
<b>SG2</b> - C 5 - CTA-COM							
COM - C 5 - Communication contact							
Function	n:						
To iden	tify a communica	tion number of a	department or	a per	sor	to whom communication should be directed.	
			EDIFACT	GS1	*	Description	
C076	COMMUNICA CONTACT	TION	М	М			
3148	Communication identifier	address	Man512	М			
3155	Communication qualifier	address code	M an3	М		EM = Electronic mail TE = Telephone AO = Uniform Resource Location (URL)	
This seg or depar Exampl	rtment identified i	n the CTA segme		mber a	and	the type of communications used for the person	

### 5. Segments Layout

SG3	- C 5 - RFF-DT	ГМ			
RFF	- M 1 - Referen	ce			
Function	n:				
To spec	ify a reference.				
		EDIFACT	GS1	*	Description
C506	REFERENCE	М	Μ		
1153	Reference code qualifier	M an3	М		CT = Contract number ALR = Sales forecast number ALS = Sales report number When code value ALR is used in this data element in conjunction with code values 1 or 5 in data element 1225 in the BGM segment, the reference number indicated in data element 1154 is the number allocated to the sales forecast report being cancelled or replaced.
1154	Reference identifier	C an70	R		
1156	Document line identifier	C an6	N		
4000	Reference version identifier	C an35	Ν		
1060	Revision identifier	C an6	Ν		

Segment Notes:

This segment is used to specify references which relates to the complete sales forecast report message. References should normally be given at this point if they apply to all or a majority of the line items.

Example: RFF+CT:674430' RFF+ALS:SDR5421'

<b>SG3</b> - C 5 - RFF-DTM							
DTM - C 5 - Date/time/period							
Functio	n:						
To spec	ify date, and/or time, or period.						
		EDIFACT	GS1	*	Description		
C507	DATE/TIME/PERIOD	М	М				
2005	Date or time or period function code qualifier	M an3	М	*	171 = Reference date/time		
2380	Date or time or period value	C an35	R	ĺ			
2379	Date or time or period format code	C an3	R		102 = CCYYMMDD		
This seg Exampl	it Notes: gment is used to specify dates relatine: e: 171:20021025:102'	ng to the refe	rences	s gi	iven in the preceding RFF segment.		

#### 5. Segments Layout

SG4	- C 5 - CUX-DT	Ϋ́M			
CUX	- M 1 - Currencie	es			
Functio	n:				
To spec	rify currencies used in the transacti	on and releva	nt deta	ails	for the rate of exchange.
		EDIFACT	GS1	*	Description
C504	CURRENCY DETAILS	С	R		
6347	Currency usage code qualifier	Man3	Μ	*	2 = Reference currency
6345	Currency identification code	C an3	R	l	ISO 4217 three alpha code
6343	Currency type code qualifier	C an3	R		9 = Order currency 10 = Pricing currency 11 = Payment currency
6348	Currency rate value	C n4	Ν	Ì	
C504	CURRENCY DETAILS	С	D		The second occurrence of this composite is only used if a target currency is being specified.
6347	Currency usage code qualifier	Man3	Μ	*	3 = Target currency
6345	Currency identification code	C an3	R	Ì	ISO 4217 three alpha code
6343	Currency type code qualifier	C an3	R		9 = Order currency 10 = Pricing currency 11 = Payment currency
6348	Currency rate value	C n4	0	l	
5402	Currency exchange rate	C n12	D		The rate of exchange which applies to the currency. The rate of exchange is only used if a target currency has been identified in the second occurrence of C504.
6341	Exchange rate currency market identifier	C an3	N	Ì	

Segment Notes:

This segment is used to specify the currency in which the prices in the Sales Forecast are quoted.

The CUX segment is mandatory for international exchange.

When specifying Reference and Target Currencies for international trade, one occurrence of CUX is all that is required. The reference currency is identified in the first occurrence of the composite C504, with the target currency specified in the second occurrence of C504. The rate of exchange between the two is detailed in the DE 5402.

The general rule for calculating rate of exchange is as follows: Reference Currency multiplied by Rate = Target Currency.

Example: CUX+2:EUR:10' CUX+2:EUR:10+3:USD:11+0.90243'

<b>SG4</b> - C 5 - CUX-DTM								
DTM - C 5 - Date/time/period								
Function	n:							
To spec	tify date, and/or time, or period.							
		EDIFACT	GS1	*	Description			
C507	DATE/TIME/PERIOD	М	М					
2005	Date or time or period function code qualifier	Man3	М	*	134 = Rate of exchange date/time			
2380	Date or time or period value	C an35	R					
2379	Date or time or period format code	C an3	R		102 = CCYYMMDD 203 = CCYYMMDDHHMM 718 = CCYYMMDD-CCYYMMDD			
This seg Exampl	nt Notes: gment is used to specify the date on e: 134:20020901:102'	which the rat	te of e	excl	nange was quoted.			

### 5. Segments Layout

SG5	- M 200000 - LOC-DTM	I-SG6						
LOC	- M 1 - Place/location identification							
Function	n:							
To iden	tify a place or a location and/or relat	ed locations	•					
		EDIFACT	GS1	*	Description			
3227	Location function code qualifier	M an3	Μ		162 = Place  or location of sale			
C517	LOCATION IDENTIFICATION	С	Α					
3225	Location name code	C an25	Α		For identification of locations it is recommended to use GLN - Format n13.			
1131	Code list identification code	C an17	N					
3055	Code list responsible agency code	C an3	R		9 = GS1 DE 3055 must be used if DE 3225 is used and does not contain an UN/LOCODE.			
3224	Location name	C an256	0					
C519	RELATED LOCATION ONE IDENTIFICATION	С	N					
3223	First related location name code	C an25						
1131	Code list identification code	C an17						
3055	Code list responsible agency code	C an3						
3222	First related location name	C an70						
C553	RELATED LOCATION TWO IDENTIFICATION	С	N					
3233	Second related location name code	C an25						
1131	Code list identification code	C an17						
3055	Code list responsible agency code	C an3						
3232	Second related location name	C an70						
5479	Relation code	C an3	Ν					

Segment Notes:

This segment is used to identify the location where the sales are forecasted to take place. The LOC segment is the trigger segment for the Sales Forecast Report detail section. There must always be at least one occurrence of the LOC segment in the sales forecast report.

Example: LOC+162+5412345000013::9'

### 5. Segments Layout

<b>DTM</b> - C Function: To specify date, an	5 - Date/time/	/period			
o specify date, an					
	d/or time, or period.				
	-	EDIFACT	GS1	*	Description
C507 DATE/TI	ME/PERIOD	М	Μ		
2005 Date or ti code qual	me or period function ifier	Man3	М	*	194 = Start date/time 206 = End date/time 273 = Validity period
2380 Date or ti	me or period value	C an35	R		
2379 Date or ti code	me or period format	C an3	R		102 = CCYYMMDD 203 = CCYYMMDDHHMM 718 = CCYYMMDD-CCYYMMDD
roup (Group 6). T ales forecast repor	he DTM segment can be t. required if the date or p	e used to spec	cify su	ıb-j	sales for the items which follow in the LIN sub- periods such as weekly sales within a monthly I here is the same as the date or period identified

DTM+273:2002010120020131:718'

The validity period of the sales forecast report is the 1st of January to the 31st of January 2002.

#### 5. Segments Layout

SG5	- M 200000 - LOC-DT	M-SG6			
SG6	- C 200000 - LIN-PIA	-IMD-RFF-AI	LI-MO	DA	-PRI-SG7
LIN	- M 1 - Line item	1			
Functio	n:				
To iden	tify a line item and configuration.				
		EDIFACT	GS1	*	Description
1082	Line item identifier	C an6	R		Application generated number of the item lines within the sales forecast report.
1229	Action request/notification description code	C an3	N		
C212	ITEM NUMBER IDENTIFICATION	С	D		This composite is only used for the identification of GTIN's. If another coding structure is required, e.g. HIBC, then this composite will not be used and the code will be detailed in the PIA segment.
7140	Item identifier	C an35	R		Format n14 GTIN This is the number of the article whose sales are being forecasted.
7143	Item type identification code	C an3	R	*	SRV = GS1 Global Trade Item Number
1131	Code list identification code	C an17	N		
3055	Code list responsible agency code	C an3	N		
C829	SUB-LINE INFORMATION	С	D		
5495	Sub-line indicator code	C an3	R	*	1 = Sub-line information
1082	Line item identifier	C an6	R		
1222	Configuration level number	C n2	Ν		
7083	Configuration operation code	C an3	Ν		

Segment Notes:

This segment is used to identify the product whose sales are being forecasted.

If Global Trade Item Numbers are available it is mandatory to use GTIN within the LIN segment.

Example: LIN+1++3323456007803:SRV'

Dependency Notes: C829 is only used when sub-lines are required. FOR A MORE COMPLETE DESCRIPTION ON THE USAGE OF SUB-LINES PLEASE REFER TO PART I, SECTION 4.10.

SG5	- M 200000 - LOC-DT	M-SG6		
SG6	- C 200000 - LIN-PIA-	IMD-RFF-A	LI-MO	A-PRI-SG7
PIA	- C 5 - Additiona	al product id		
Function	n:			
To spec	ify additional or substitutional iten	n identificatio	n code	s.
		EDIFACT	GS1	* Description
4347	Product identifier code qualifier	M an3	М	<ul> <li>1 = Additional identification 5 = Product identification</li> <li>Product Id function has the following restricted coded function:</li> <li>1 - Additional Identification - To provide an additional identity for the product identified in the LIN segment. The additional identification can consist of:</li> <li>A supplemental identification which provides more information complementary to the main GTIN provided in the LIN segment, e.g., promotional variant number.</li> <li>An alternative identification which may be used instead of the main GTIN provided in the LIN segment, e.g., a buyers article number, an HIBC code, etc.</li> <li>Product Identification - To provide the primary product identification code when no GTIN has been provided in the LIN segment.</li> </ul>
C212	ITEM NUMBER IDENTIFICATION	M	М	
7140	Item identifier	C an35	R	
7143	Item type identification code	C an3	R	IN = Buyer's item number SA = Supplier's article number PV = Promotional variant number SRV = GS1 Global Trade Item Number
1131	Code list identification code	C an17	0	
3055	Code list responsible agency code	C an3	D	9 = GS1 91 = Assigned by supplier or supplier's agent 92 = Assigned by buyer or buyer's agent
C212	ITEM NUMBER IDENTIFICATION	С	0	
7140	Item identifier	C an35	R	
7143	Item type identification code	C an3	R	
1131	Code list identification code	C an17	0	
3055	Code list responsible agency code	C an3	D	
C212	ITEM NUMBER IDENTIFICATION	С	0	
7140	Item identifier	C an35	R	
7143	Item type identification code	C an3	R	
1131	Code list identification code	C an17	0	
3055	Code list responsible agency code	C an3	D	

#### EANCOM® 2002 S3 Part II SLSFCT

Sales forecast message

ITEM NUMBER		

### 5. Segments Layout

#### Segment number: 14

		EDIFACT	GS1	*	Description
C212	IDENTIFICATION	С	0		
7140	Item identifier	C an35	R		
7143	Item type identification code	C an3	R		
1131	Code list identification code	C an17	0		
3055	Code list responsible agency code	C an3	D		
C212	ITEM NUMBER IDENTIFICATION	С	0		
7140	Item identifier	C an35	R		
7143	Item type identification code	C an3	R		
1131	Code list identification code	C an17	0		
3055	Code list responsible agency code	C an3	D		

#### Segment Notes:

This segment is used to specify additional item identification codes such as a buyers, or sellers, item number.

Example:

PIA+1+AEX5421:IN'

In this example the PIA segment is used to provide an additional identification to the GTIN provided in the LIN segment. The GTIN 3323456007803 provided in the LIN segment refers to the internal buyer's item number AEX5421.

PIA+5+2209953C001L:AC' This example details the HIBC code 2209953C001L which is provided as the primary product code because no GTIN was provided in the LIN segment.

### 5. Segments Layout

SG5	- M 200000 - LOC-DT	M-SG6			
SG6	- C 200000 - LIN-PIA	-IMD-RFF-Al	LI-MO	DA-	-PRI-SG7
IMD	- C 5 - Item des	cription			
Function	n:				
To desc	ribe an item in either an industry o	or free format.			
		EDIFACT	GS1	*	Description
7077	Description format code	C an3	0	*	C = Code (from industry code list) F = Free-form S = Structured (from industry code list) B = Code and text
C272	ITEM CHARACTERISTIC	С	0		
7081	Item characteristic code	C an3	R		
1131	Code list identification code	C an17	0		
3055	Code list responsible agency code	C an3	D	*	9 = GS1 Must be used if DE7081 contains an GS1 code.
C273	ITEM DESCRIPTION	С	Α		
7009	Item description code	C an17	0		CU = Consumer unit (GS1 Permanent Code) DU = Despatch unit (GS1 Permanent Code) TU = Traded unit (GS1 Permanent Code) VQ = Variable quantity product (GS1 Permanent Code)
1131	Code list identification code	C an17	0		
3055	Code list responsible agency code	C an3	D		<ul> <li>9 = GS1</li> <li>91 = Assigned by supplier or supplier's agent</li> <li>92 = Assigned by buyer or buyer's agent</li> </ul>
7008	Item description	C an256	0		
7008	Item description	C an256	0		
3453	Language name code	C an3	0	Î	
7383	Surface or layer code	C an3	Ν	ĺ	

Segment Notes:

This segment is used to describe the current line item.

It is recommended that this segment only be used for coded descriptions. Data element 7008 in clear text should only be used when no product code is available or when free-form descriptions are required by the trading partners.

Example: IMD+C++CU::9' IMD+F++:::CORN CRUNCHIES:CASE'

SG5 - M 200000 - LOC-DTM-SG6						
SG6 - C 200000 - LIN-PIA-IMD-RFF-ALI-MOA-PRI-SG7						
<b>RFF</b> - C 5 - Reference						
Function:						
To spec	ify a reference.					
		EDIFACT	GS1	*	Description	
C506	REFERENCE	М	Μ			
1153	Reference code qualifier	Man3	М		CT = Contract number PL = Price list number	
1154	Reference identifier	C an70	R			
1156	Document line identifier	C an6	Ν			
4000	Reference version identifier	C an35	Ν			
1060	Revision identifier	C an6	Ν			
Segment Notes: This segment is used to specify any references which are applicable to the line item only.						
Example RFF+PI	e: _:658221'					

### 5. Segments Layout

SG5	- M 200000 - LOC-DT	M-SG6			
SG6	- C 200000 - LIN-PIA	-IMD-RFF-AI	LI-MO	)A	-PRI-SG7
ALI - C 5 - Additional information					
Functio	on:				
To indi applica	-	the origin, cus	toms j	pre	ference, fiscal or commercial factors are
		EDIFACT	GS1	*	Description
3239	Country of origin name code	C an3	0		ISO 3166 two alpha code
9213	Duty regime type code	C an3	0		
4183	Special condition code	C an3	0		<ul> <li>96 = Promotional advertising</li> <li>97 = Promotional price</li> <li>98 = Promotional shelf display</li> <li>If multiple promotions are planned to be in effect at the time the product is forecasted to be sold, then each promotion type can be specified using the up to 5 repeats of the data element within the segment.</li> </ul>
4183	Special condition code	C an3	0		
4183	Special condition code	C an3	0		
4183	Special condition code	C an3	0		
		i	i	İ 👘	i i i i i i i i i i i i i i i i i i i

Segment Notes:

This segment is used to specify any special conditions related to the current line item. Any promotions planned to be in effect when the product is to be sold can be specified in this segment.

Example: ALI+++96'

### 5. Segments Layout

SG5 - M 200000 - LOC-DTM-SG6					
SG6	- C 200000 - LIN-PIA	-IMD-RFF-AI	LI-MO	DA-	-PRI-SG7
MOA	- C 5 - Monetary	amount			
Function	n:				
To spec	ify a monetary amount.				
		EDIFACT	GS1	*	Description
C516	MONETARY AMOUNT	М	М		
5025	Monetary amount type code qualifier	Man3	М		203 = Line item amount
5004	Monetary amount	C n35	R		
6345	Currency identification code	C an3	Ν		
6343	Currency type code qualifier	C an3	N	ĺ	
4405	Status description code	C an3	Ν		
Segment Notes: This segment is used to indicate the value of the forecasted sales for the current line item for the period being					
forecast		or the foreeus	.cu 30	100	for the current line form for the period being

Example: MOA+203:12500'

#### 5. Segments Layout

SG5	- M 200000 - LOC-D	TM-SG6				
SG6	G6 - C 200000 - LIN-PIA-IMD-RFF-ALI-MOA-PRI-SG7					
<b>PRI</b> - C 5 - Price details						
Functio	n:					
To spec	ify price information.					
		EDIFACT	GS1	*	Description	
C509	PRICE INFORMATION	С	R			
5125	Price code qualifier	M an3	M		<ul> <li>AAA = Calculation net</li> <li>AAB = Calculation gross</li> <li>AAE = Information price, excluding allowances or charges, including taxes</li> <li>AAF = Information price, excluding allowances or charges and taxes</li> </ul>	
5118	Price amount	C n15	R			
5375	Price type code	C an3	0		CA = Catalogue CT = Contract	
5387	Price specification code	C an3	0			
5284	Unit price basis value	C n9	D			
6411	Measurement unit code	C an3	D		KGM = kilogram	
5213	Sub-line item price change operation code	C an3	N			

Segment Notes:

This segment is used to indicate the price at which the current line item will be sold.

Example: PRI+AAA:1500:CA'

Dependency Notes:

Data elements 5284 and 6411 are used when a product is a variable quantity product, e.g. price per 200 kilos, or when the unit of measure for purchasing, delivery, and invoicing are different for a product, e.g. sugar is not a variable quantity product but ordered and delivered in packs, and invoiced in kilos or tonnes.

SG5	- M 200000 - LOC-DT	M-SG6			
SG6 - C 200000 - LIN-PIA-IMD-RFF-ALI-MOA-PRI-SG7					
SG7	- C 999 - QTY				
QTY	- M 1 - Quantity				
Function	n:				
To spec	ify a pertinent quantity.				
		EDIFACT	GS1	*	Description
C186	QUANTITY DETAILS	М	М		
6063	Quantity type code qualifier	M an3	Μ	*	<ul> <li>66 = Committed quantity</li> <li>247 = Additional promotion sales forecast quantity</li> <li>248 = Reserved quantity</li> <li>38E = Forecast sales quantity (GS1 Temporary Code)</li> </ul>
6060	Quantity	M an35	М		
6411	Measurement unit code	C an3	D		This DE is only used if the product being reported upon is of variable quantity.
Segmen	t Notes:				
-	gment is used to specify quantities	related to the	currer	nt li	ine item.
Example QTY+3					

### 5. Segments Layout

Segment number: 21

UNT - M 1 - Message trailer						
Function:						
To end	and check the completeness of a me	essage.				
EDIFACT GS1 * Description						
0074	Number of segments in the message	M n6	М		The total number of segments in the message is detailed here.	
0062	Message reference number	M an14	Μ		The message reference numbered detailed here should equal the one specified in the UNH segment.	
Segment Notes: This segment is a mandatory UN/EDIFACT segment. It must always be the last segment in the message. Example:						

UNT+26+ME000001'

#### 6. Examples

The following is an example of a Sales Data Report between a seller identified by GLN 5456789000017 and a supplier identified by GLN 3323456007896. In the following example the seller is reporting the weekly sales for the period 1st October 2002 to 31st October 2002 for one of the sellers products in three different locations (sales outlets). The week being reported on in the three locations is the 4th October 2002 to the 10th October 2002.

The Sales Data Report was generated on the 5th November 2002 and has a reference number of SDR1568. The sellers three sales outlets are identified by the location numbers, 5456789000024, 5456789000031, and 5456789000048.

The suppliers product is identified with GTIN 5412345000105. For each of the sales outlets identified in LOC, the seller provides the identification of the item sold, the quantity sold, the selling price, and, the total value of the sales.

UNH+ME000001+SLSRPT:D:01B:UN:EAN007'	Message header
BGM+73E::9+SDR1568+9'	Sales report number SDR1568
DTM+137:20021105:102'	Message date 5th of November 2002
DTM+356:2002100120021031:718'	Sales period from 1st to 31st of October 2002
NAD+SE+5456789000017::9'	Seller identified by GTIN 5456789000017
NAD+SU+3323456007896::9'	Supplier identified by GLN 3323456007896
CUX+2:EUR:10'	Pricing currency for the report is Euros (EUR)
LOC+162+5456789000024::9'	First place of sale is identified using GLN 5456789000024
DTM+356:2002100420021010:718'	Sales period for this location is from the 4th to the 10th of October 2002
LIN+1++5412345000105:SRV'	First product for which sales data is being reported is identified by GTIN 5412345000105
MOA+203:210000'	The value of the reported sales is 210000 EUR
PRI+AAA:1500:CA:RTP'	The net calculation retail price for the item is 1500 EUR
QTY+153:140'	The quantity sold is 140 units
LOC+162+5456789000031::9'	Second place of sale is identified using GLN 5456789000031
DTM+356:2002100420021010:718'	Sales period for this location is from the 4th to the 10th of October 2002
LIN+2++5412345000105:SRV'	Second product for which sales data is being reported is identified by GTIN 5412345000105
MOA+203:63000'	The value of the reported sales is 63000 EUR
PRI+AAA:1500:CA:RTP'	The net calculation retail price for the item is 1500 EUR
QTY+153:42'	The quantity sold is 42 units
LOC+162+5456789000048::9'	Third place of sale is identified using GLN 5456789000048
DTM+356:2002100420021010:718'	Sales period for this location is from the 4th to the 10th of October 2002

#### 6. Examples

LIN+3++5412345000105:SRV'	Third product for which sales data is being reported is identified by GTIN 5412345000105
MOA+203:172500'	The value of the reported sales is 172500 EUR
PRI+AAA:1500:CA:RTP'	The net calculation retail price for the item is 1500 EUR
QTY+153:115'	The quantity sold is 115 units
UNS+S'	To separate the detail section from the summary section
UNT+27+ME000001'	Total number of segments in the message equals 27

Note: The EDI interchange will include the UNB..UNZ segments and if applicable, the UNG..UNE segments. (see part I, section 5.7).